



Curriculum vitae

Renas Mohammad Saeed Hesso

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Date of Birth: 01/01/1992

CAREER OBJECTIVES:

To find a position where I can develop my manager skills further and be an effective team member.

EDUCATIONAL BACKGROUND:

- Hotel institute from Aleppo
- Graduation from the Hotel Institute
- Business Administration Course – Egypt

WORK EXPERIENCE:

- General Manager - High Crest Hotel 2024-2025 Iraq, Sulaymaniyah.

Managing the executive team and improving overall hotel performance.

Developing sales strategies and increasing occupancy rates.

- Commercial Affairs Manager - DBC Company 2022 - 2023 Iraq, Erbil

Managing commercial relationships and negotiating with major partners.

Overseeing commercial operations and achieving company goals.

- Project Management Experience 2019 – 2020

Project Management Director

Dubai Global Projects Company – Dubai

Oversaw development projects and managed diverse teams.

- Project Management Director - Qatar United Projects Company – Qatar 2017 - 2018

Coordinated and executed developmental projects while ensuring quality control.

- Project Management Director - Egypt Real Estate Development Company – Egypt 2014-2016

Managed real estate development projects and coordinated with technical teams.

- Projects Under My Supervision

Garden City Complex: A comprehensive project including a sports complex, restaurants, and a residential complex with large villas. 2011 – 2013

- Front Office & Guest Services Manager - Divan Hotel 2009 – 2010 Iraq, Erbil
Leading the front office team and managing direct guest service operations.
Enhancing service quality and increasing customer satisfaction.

International Experience

- Dubai
- Qatar
- Egypt
- Iraq

Skills

- Strong leadership and team management abilities.
- Proficiency in enhancing and developing operational performance.
- Expertise in modern systems and customer service

LANGUAGES:

- Kurdish: Mother Language
- English: Good [Speaking, Reading, Writing]
- Arabic: very good[speaking, Reading, Writing]

other skills:

- Computer skills: Microsoft Office (Word, Excel, Internet)
- I have good knowledge at **Opera System, PMS System** for Hotels and **Ezee system**.
- I have a hotel experience certificate from the ministry of tourism in Sulaymaniyah

Interests

- Developing leadership and management skills.
- Engaging in developmental projects.
- Enhancing service quality in the hospitality industry

